Industry Snapshot

Emsi Q1 2020 Data Set

March 2020



101 East Main Street Forney, Texas 75126 972-564-5808

Parameters

Industries

Code	Description
52	Finance and Insurance
54	Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises	Code	Description
	55	

Regions

155 items selected. See Appendix A for details.

Timeframe

2016 - 2018

Datarun

2020.1 - QCEW Employees, Non-QCEW Employees, and Self-Employed

Industry Summary for 3 Industries

243,831

Jobs (2019) 44% above National average +5.7%

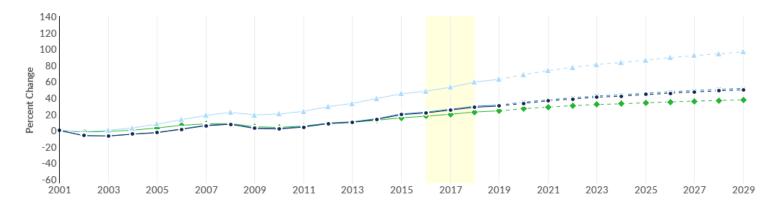
% Change (2016-2018) Nation: +4.4% \$124,268

Avg. Earnings Per Job (2019) Nation: \$118,258

Industry Detail

Payrolled Business Locations (2019)	N/A for ZIP Code Regions
Jobs Multiplier	Only Available for 6-Digit
Unemployed	N/A for ZIP Code Regions

Regional Trends



R	Region	2016 Jobs	2018 Jobs	Change	% Change
• R	Region	227,989	241,054	13,065	5.7%
■ F	Forney (35 Minutes)	230,453	244,044	13,591	5.9%
▲ S	State	1,521,059	1,636,487	115,428	7.6%
♦ N	Nation	18,776,074	19,603,814	827,740	4.4%

Occupations Employed by these Industries

Description	Employed in Industry Group (2019)	% of Total Jobs in Industry Group (2019)
Insurance Sales Agents	13,112	5.4%
Customer Service Representatives	12,633	5.2%
Accountants and Auditors	11,344	4.7%
Lawyers	9,031	3.7%
Office Clerks, General	8,012	3.3%

Gross Regional Product (GRP)

\$20 DD	\$11.6B	\$1.4B	\$51.2B
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Earnings (2019)	Property Income (2019)	Taxes (2019)	Total GRP (2019)

Industry Requirements

Purchases from	In-region Purchases	Imported Purchases	Total Purchases
Insurance Agencies and Brokerages	\$5,383,008,424	\$0	\$5,383,008,424
Investment Advice	\$1,547,815,923	\$136,108,502	\$1,683,924,425
Portfolio Management	\$1,422,425,272	\$3,086,260	\$1,425,511,531
Commercial Banking	\$1,140,188,862	\$159,440,767	\$1,299,629,629
Securities Brokerage	\$827,628,380	\$171,277,864	\$998,906,244

Top Regional Businesses

Business Name	Industry Name	Business Size
Hks Inc	Architectural Services (541310)	7,070
Ernst & Young	Other Accounting Services (541219)	3,450
Contran Corporation	Offices of Other Holding Companies (551112)	2,410
American Home Mortgage Servicing Inc	Other Activities Related to Credit Intermediation (522390)	2,200
Fujitsu Network Comms	Custom Computer Programming Services (541511)	1,500

Business Data by DatabaseUSA.com is third-party data provided by Emsi to its customers as a convenience, and Emsi does not endorse or warrant its accuracy or consistency with other published Emsi data.

Appendix A - Regions

Code	Description	Code	Description
75001	Addison, TX (in Dallas county)	75223	Dallas, TX (in Dallas county)
75011	Carrollton, TX (in Dallas county)	75224	Dallas, TX (in Dallas county)
75014	Irving, TX (in Dallas county)	75225	Dallas, TX (in Dallas county)
75015	Irving, TX (in Dallas county)	75226	Dallas, TX (in Dallas county)
75016	Irving, TX (in Dallas county)	75227	Dallas, TX (in Dallas county)
75017	Irving, TX (in Dallas county)	75228	Dallas, TX (in Dallas county)
75030	Rowlett, TX (in Dallas county)	75230	Dallas, TX (in Dallas county)
75032	Rockwall, TX (in Rockwall county)	75231	Dallas, TX (in Dallas county)
75040	Garland, TX (in Dallas county)	75232	Dallas, TX (in Dallas county)
75041	Garland, TX (in Dallas county)	75233	Dallas, TX (in Dallas county)
75042	Garland, TX (in Dallas county)	75235	Dallas, TX (in Dallas county)
75043	Garland, TX (in Dallas county)	75236	Dallas, TX (in Dallas county)
75044	Garland, TX (in Dallas county)	75237	Dallas, TX (in Dallas county)
75045	Garland, TX (in Dallas county)	75238	Dallas, TX (in Dallas county)
75046	Garland, TX (in Dallas county)	75240	Dallas, TX (in Dallas county)
75047	Garland, TX (in Dallas county)	75241	Dallas, TX (in Dallas county)
75048	Sachse, TX (in Dallas county)	75242	Dallas, TX (in Dallas county)
75049	Garland, TX (in Dallas county)	75243	Dallas, TX (in Dallas county)
75053	Grand Prairie, TX (in Dallas county)	75244	Dallas, TX (in Dallas county)
75080	Richardson, TX (in Dallas county)	75246	Dallas, TX (in Dallas county)
75081	Richardson, TX (in Dallas county)	75247	Dallas, TX (in Dallas county)
75082	Richardson, TX (in Dallas county)	75248	Dallas, TX (in Dallas county)
75083	Richardson, TX (in Dallas county)	75250	Dallas, TX (in Dallas county)
75085	Richardson, TX (in Dallas county)	75251	Dallas, TX (in Dallas county)
75087	Rockwall, TX (in Rockwall county)	75252	Dallas, TX (in Collin county)
75088	Rowlett, TX (in Dallas county)	75253	Dallas, TX (in Dallas county)
75089	Rowlett, TX (in Dallas county)	75254	Dallas, TX (in Dallas county)

5099	Coppell, TX (in Dallas county)	75260	Dallas, TX (in Dallas county)
5106	Cedar Hill, TX (in Dallas county)	75261	Dallas, TX (in Dallas county)
5114	Crandall, TX (in Kaufman county)	75262	Dallas, TX (in Dallas county)
5115	Desoto, TX (in Dallas county)	75263	Dallas, TX (in Dallas county)
116	Duncanville, TX (in Dallas county)	75264	Dallas, TX (in Dallas county)
118	Elmo, TX (in Kaufman county)	75265	Dallas, TX (in Dallas county)
23	Desoto, TX (in Dallas county)	75266	Dallas, TX (in Dallas county)
25	Ferris, TX (in Ellis county)	75267	Dallas, TX (in Dallas county)
26	Forney, TX (in Kaufman county)	75270	Dallas, TX (in Dallas county)
32	Fate, TX (in Rockwall county)	75277	Dallas, TX (in Dallas county)
.34	Lancaster, TX (in Dallas county)	75283	Dallas, TX (in Dallas county)
37	Duncanville, TX (in Dallas county)	75284	Dallas, TX (in Dallas county)
38	Duncanville, TX (in Dallas county)	75285	Dallas, TX (in Dallas county)
11	Hutchins, TX (in Dallas county)	75301	Dallas, TX (in Dallas county)
42	Kaufman, TX (in Kaufman county)	75303	Dallas, TX (in Dallas county)
46	Lancaster, TX (in Dallas county)	75312	Dallas, TX (in Dallas county)
49	Mesquite, TX (in Dallas county)	75313	Dallas, TX (in Dallas county)
50	Mesquite, TX (in Dallas county)	75315	Dallas, TX (in Dallas county)
57	Rosser, TX (in Kaufman county)	75320	Dallas, TX (in Dallas county)
58	Scurry, TX (in Kaufman county)	75326	Dallas, TX (in Dallas county)
59	Seagoville, TX (in Dallas county)	75336	Dallas, TX (in Dallas county)
60	Terrell, TX (in Kaufman county)	75339	Dallas, TX (in Dallas county)
61	Terrell, TX (in Kaufman county)	75342	Dallas, TX (in Dallas county)
9	Wills Point, TX (in Van Zandt county)	75354	Dallas, TX (in Dallas county)
2	Wilmer, TX (in Dallas county)	75355	Dallas, TX (in Dallas county)
0	Balch Springs, TX (in Dallas county)	75356	Dallas, TX (in Dallas county)
31	Mesquite, TX (in Dallas county)	75357	Dallas, TX (in Dallas county)
2	Sunnyvale, TX (in Dallas county)	75359	Dallas, TX (in Dallas county)
35	Mesquite, TX (in Dallas county)	75360	Dallas, TX (in Dallas county)

75187	Mesquite, TX (in Dallas county)
75189	Royse City, TX (in Rockwall county)
75201	Dallas, TX (in Dallas county)
75202	Dallas, TX (in Dallas county)
75203	Dallas, TX (in Dallas county)
75204	Dallas, TX (in Dallas county)
75205	Dallas, TX (in Dallas county)
75206	Dallas, TX (in Dallas county)
75207	Dallas, TX (in Dallas county)
75208	Dallas, TX (in Dallas county)
75209	Dallas, TX (in Dallas county)
75210	Dallas, TX (in Dallas county)
75211	Dallas, TX (in Dallas county)
75212	Dallas, TX (in Dallas county)
75214	Dallas, TX (in Dallas county)
75215	Dallas, TX (in Dallas county)
75216	Dallas, TX (in Dallas county)
75217	Dallas, TX (in Dallas county)
75218	Dallas, TX (in Dallas county)
75219	Dallas, TX (in Dallas county)
75221	Dallas, TX (in Dallas county)
75222	Dallas, TX (in Dallas county)

75367	Dallas, TX (in Dallas county)
75368	Dallas, TX (in Dallas county)
75370	Dallas, TX (in Dallas county)
75371	Dallas, TX (in Dallas county)
75372	Dallas, TX (in Dallas county)
75373	Dallas, TX (in Dallas county)
75374	Dallas, TX (in Dallas county)
75376	Dallas, TX (in Dallas county)
75378	Dallas, TX (in Dallas county)
75379	Dallas, TX (in Dallas county)
75380	Dallas, TX (in Dallas county)
75381	Dallas, TX (in Dallas county)
75382	Dallas, TX (in Dallas county)
75389	Dallas, TX (in Dallas county)
75390	Dallas, TX (in Dallas county)
75391	Dallas, TX (in Dallas county)
75392	Dallas, TX (in Dallas county)
75395	Dallas, TX (in Dallas county)
75397	Dallas, TX (in Dallas county)
75398	Dallas, TX (in Dallas county)
75474	Quinlan, TX (in Hunt county)

Appendix B - Data Sources and Calculations

Industry Data

Emsi industry data have various sources depending on the class of worker. (1) For QCEW Employees, Emsi primarily uses the QCEW (Quarterly Census of Employment and Wages), with supplemental estimates from County Business Patterns. (2) Non-QCEW employees data are based on a number of sources including QCEW, Current Employment Statistics, County Business Patterns, BEA State and Local Personal Income reports, the National Industry-Occupation Employment Matrix (NIOEM), the American Community Survey, and Railroad Retirement Board statistics. (3) Self-Employed and Extended Proprietor classes of worker data are primarily based on the American Community Survey, Nonemployer Statistics, and BEA State and Local Personal Income Reports. Projections for QCEW and Non-QCEW Employees are informed by NIOEM and long-term industry projections published by individual states.

Staffing Patterns Data

The staffing pattern data in this report are compiled from several sources using a specialized process. For QCEW and Non-QCEW Employees classes of worker, sources include Occupational Employment Statistics, the National Industry-Occupation Employment Matrix, and the American Community Survey. For the Self-Employed and Extended Proprietors classes of worker, the primary source is the American Community Survey, with a small amount of information from Occupational Employment Statistics.

Input-Output Data

The input-output model in this report is Emsi's gravitational flows multi-regional social account matrix model (MR-SAM). It is based on data from the Census Bureau's Current Population Survey and American Community Survey; as well as the Bureau of Economic Analysis' National Income and Product Accounts, Input-Output Make and Use Tables, and Gross State Product data. In addition, several Emsi in-house data sets are used, as well as data from Oak Ridge National Labs on the cost of transportation between counties.

DatabaseUSA.com Business-Level Data

Data for individual businesses is provided by DatabaseUSA.com, which maintains a database of more than 14 million U.S. business entities. Note that in aggregate it will not be consistent with Emsi labor market data due to differences in definitions, methodology, coverage, and industry/geographic classification.

State Data Sources

This report uses state data from the following agencies: Alabama Department of Industrial Relations; Alaska Department of Labor and Workforce Development; Arizona Department of Administration, Office of Employment and Population Statistics; Arkansas Department of Workforce Services; California Labor Market Information Department; Colorado Department of Labor and Employment; Connecticut did not provide us with a data source; Delaware Office of Occupational and Labor Market Information, Delaware Wages 2004; District of Columbia Department of Employment Services; Florida Department of Economic Opportunity; Georgia Department of Labor, Workforce Information and Analysis, Occupational Information Services Unit; Hawaii Department of Labor and Industrial Relations, Research and Statistics Office; Idaho Department of Labor; Illinois Department of Employment Security, Employment Projections; Indiana Department of Workforce Development; Iowa Workforce Development; Kansas Department of Labor, Labor Market Information Services, Kansas Wage Survey; Kentucky Office of Employment and Training; Louisiana Department of Labor; Maine did not provide us with a data source; Maryland Department of Labor, Licensing and Regulation, Office of Labor Market Analysis and Information; Massachusetts Executive Office of Labor and Workforce Development; Michigan Department of Labor and Economic Growth, Bureau of Labor Market Information and Strategic Initiatives; Minnesota Department of Employment and Economic Development; Mississippi Department of Employment Security; Missouri Department of Economic Development; Montana Department of Labor and Industry, Research and Analysis Bureau; Nebraska Workforce Development; Nevada Department of Employment, Training and Rehabilitation, Information Development and Processing Division, Research and Analysis Bureau; New Hampshire Department of Employment Security; New Jersey Department of Labor and Workforce Development; New Mexico Department of Labor, Bureau of Economic Research and Analysis; New York Department of Labor, Division of Research and Statistics; North Carolina Department of Commerce, Labor and Economic Analysis Division; North Dakota Job Service, Labor Market Information Center; Ohio Department of Job and Family Services, Labor Market

Information Division; Oklahoma Employment Security Commission; Oregon Employment Department, Oregon Labor Market Information System; Pennsylvania Department of Labor and Industry, Center for Workforce Information and Analysis; Rhode Island did not provide us with a data source; South Carolina Employment Security Commission, Labor Market Information Department; South Dakota Department of Labor, Labor Market Information Division; Tennessee Department of Labor and Workforce Development, Research and Statistics Division; Texas Workforce Commission; Utah Department of Workforce Services; Vermont did not provide us with a data source; Virginia Employment Commission, Economic Information Services; Washington State Employment Security Department, Labor Market and Economic Analysis Branch; West Virginia Bureau of Employment Programs, Research Information & Analysis Division; Wisconsin Department of Workforce Development, Bureau of Workforce Information; Wyoming Department of Employment, Research and Planning

